

## PRESS RELEASE

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### ONPOINT SOLUTIONS GROUP, INC. DEVELOPS EXPORT TRAINING ACADEMY FOR FLORIDA INSTITUTE OF TECHNOLOGY'S WOMEN'S BUSINESS CENTER

OnPoint Solutions Group, Inc., a full service trade compliance solutions provider, has developed an Export Academy for the Women's Business Center (WBC) at Florida Institute of Technology (FL Tech) in Melbourne, Florida.

The Export Academy courses are designed to meet the growing needs and requests of businesses involved in international trade by providing the community with high quality, valuable, affordable and application based training programs. These programs are specialized towards helping businesses comply with the multitude of complex U.S. federal export and import laws and regulations to avoid hefty fines, penalties, debarment, and criminal and civil fines against company employees.

While exporting and importing can increase a company's sales and revenues, the U.S. Government expects every business involved in international trade to know and comply with all U.S. export and import laws and regulations that govern their international business activity. This includes working with non-U.S. persons and businesses. Unfortunately, many companies involved in international trade are unaware of the regulations and consequences that exist for non-compliance.

The Export Academy will cover all levels of trade compliance from basic, intermediate to advanced programs and will be geared towards general and specific customized topics for all audiences such as senior management, compliance, shipping, transportation, contracts, engineering, business development, program management and empowered officials. Initial courses will focus on the EAR, ITAR, OFAC, CBP, IncoTerms, product classification, commodity jurisdiction, HTS & Schedule B, ECCN, AES, export documentation, audits and assessments, export management systems, recordkeeping and due diligence.

Students of the Export Academy will receive a complimentary follow-up consultation for their company and access to course instructors for 2 weeks after class to reinforce training principals and skills learned. First semester courses will begin in May and run through July 2008. For more information, please contact Kathryn Toomey at 321-733-6550, [ktoomey100@gmail.com](mailto:ktoomey100@gmail.com), [www.onpointsolutionsgroup.com](http://www.onpointsolutionsgroup.com) or visit the WBC's website at <http://wbc.fit.edu>

OnPoint specializes in the Export Administration Regulations (EAR), International Traffic in Arms Regulations (ITAR), Foreign Trade Regulations (FTR & AES) and U.S. Customs and Border Protection regulations (CBP), Office of Foreign Assets Control (OFAC), Federal

Acquisition Regulations /Defense (FAR/DFAR), and other government regulations involving international trade compliance. OnPoint assists both public and private sector organizations with international trade compliance and offers a full range of services including training, auditing, policy development, contract staffing, and strategic compliance analysis and consulting services.

Kathryn Toomey, President of OnPoint Solutions Group, Inc., is also the Vice President of the Space Coast World Trade Council and a member of the Society for International Affairs. For more information on how OnPoint can help your company navigate and comply with the import and export trade regulations, please contact Kathryn Toomey at 321-733-6550, [ktoomey100@gmail.com](mailto:ktoomey100@gmail.com) or visit our website at [www.onpointsolutionsgroup.com](http://www.onpointsolutionsgroup.com).